

## Message Text

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17

ACTION EB-07

INFO OCT-01 ARA-06 NEA-10 ISO-00 AGR-05 CEA-01 CIAE-00

COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05 L-03 LAB-04

NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04

TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 FEA-01

/097 W

----- 057415

R 051019Z JUN 75

FM AMEMBASSY TRIPOLI

TO SECSTATE WASHDC 2262

AMEMBASSY BRASILIA

C O N F I D E N T I A L TRIPOLI 0646

E.O. 11652: GDS

TAGS: ETRD, BR, LY

SUBJECT: BRAZILIAN-LIBYAN TRADE TALKS

1. BRAZILIAN UNDERSECRETARY ECONOMY AND INDUSTRY HEADED DELEGATION WHICH MET HERE WITH LIBYAN UNDERSECRETARY INDUSTRY AND MINERAL WEALTH JUNE 2 THROUGH 4. ALSO MET WITH MINISTER OF STATE FOR AGRICULTURAL DEVELOPMENT JUNE 4.

2. BRAZILIAN AMBASSADOR CONFIED TO US BRAZILIAN DELEGATION EXPLO- RING WAYS PROVIDING ADDITIONAL EXPORTS TO LIBYA (INCLUDING TECHNICAL EXPERTS) AND WILL, IF SUCCESSFUL AGREE TAKE GREATER QUANTITIES CRUDE PETROLEUM. SAID BRAZIL HAS SHARPLY CURTAILED IMPORTS LIBYAN CRUDE THIS YEAR BECAUSE TRADE WAS TOO MUCH -ONE- WAY STREET". AMBASSADOR WAS NOT OPTIMISTIC DELEGATION WOULD TURN UP NEW EXPORT ITEMS LIBYANS WOULD WANT TO BUY.

3. EVEN IF BRAZILIANS GETTING LIBYAN CRUDE AT DISCOUNT (OR ARE SELLING SURCHARGED EXPORTS WHICH AMOUNTS TO SAME THING) BRAZIL'S LOCATION AND TODAY'S TANKER MARKET MAKE LIBYAN OIL INCREASINGLY NON-COMPETITIVE IN COMPARISON WITH THAT OF GULF FOR BRAZIL'S

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CUSTOMERS. THEREFORE, IF TALKS ARE TO COME TO FRUITION, LIBYA

WILL HAVE TO INCREASE CRUDE PRICE DISCOUNTS DRASTICALLY OR ACCEPT  
DISPROPORTIONATE QUANTITIES OVERPRICED BRAZILIAN GOODS. WE CONCUR  
AMBASSADOR'S PESSIMISM ON PROSPECTS INCREASED TRADE.  
STEIN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, FOREIGN TRADE, TRADE VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** johnsorg  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975TRIPOL00646  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750196-0846  
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**Office:** ACTION EB  
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**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** johnsorg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 AUG 2003  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BRAZILIAN-LIBYAN TRADE TALKS  
**TAGS:** ETRD, BR, LY  
**To:** STATE BRASILIA  
**Type:** TE  
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